

JORDAN SMITH III

PE, PMP, MBA | Executive Leadership Certificate, Cornell University

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CANDIDATE OVERVIEW

Target Roles	VP of Engineering VP of Operations Director of Engineering
Target Industries	Fulfillment & Logistics Industrial Automation MHE / Systems Integration
Geography	Open to relocation Remote/hybrid considered Based: Cincinnati, OH
Compensation	Targeting \$300K–\$400K+ total comp with equity participation

PROFESSIONAL PROFILE

Engineering and operations executive with 17 years of experience across energy, logistics, and technology leading billion-dollar capital programs and automated material handling systems. At Amazon Global Engineering Services, built and led organizations spanning 291 facilities with \$1.5B+ in MHE capital investment and \$2B+ in annual network throughput, while maintaining direct OPEX accountability. Created frameworks — from vendor accountability programs to post-launch performance methodologies to facility handoff standards — that became permanent network-wide standard work. PE-licensed mechanical engineer with MBA and PMP. Brings rare combination of hands-on technical depth, large-scale capital program ownership, and cross-functional organizational leadership. Seeking a VP-level platform with full P&L accountability and equity participation.

CAREER-DEFINING ACHIEVEMENTS

- ◆ **\$1.5B+ Capital Portfolio** — Directed engineering organization across 291 North American fulfillment facilities representing \$1.5B+ in MHE capital investment and \$2B+ annual throughput — one of the largest automated fulfillment portfolios in the world.
- ◆ **\$24.2M Vendor Savings Program** — Designed and secured executive buy-in for a supplier corrective action program spanning 141 sites; 73% reduction in repeat vendor failures; \$24.2M in projected 15-year savings from systemic accountability mechanisms.
- ◆ **Network Engineering Standards** — Created multiple frameworks adopted as permanent Standard Work across North American operations — conveyor performance playbook (15 sites, 6,687 units/hr gain), post-launch handoff framework (100% regional adoption in 2 months), electrical safety protocols network-wide.
- ◆ **\$45M+ Cost Avoidance** — Challenged flawed engineering design assumption through empirical testing; rewrote clearance specifications delivering \$9M immediate cost avoidance and \$36M projected across future facilities; influenced next-generation facility floor design standards.
- ◆ **91% On-Time Portfolio Delivery** — Directed \$1B+ concurrent 11-site launch portfolio against 85% regional baseline; first-of-kind Gen12 facility (\$264M, no playbook) delivered to full operational capacity.
- ◆ **Talent Organization Builder** — Built engineering organizations from scratch; 88 interviews, 10 promotions in 2.5 years, 35% diversity representation exceeding organizational benchmarks, 23% YoY engagement improvement.

CAREER PROGRESSION

Sr. Manager, Tiger Team Amazon Global Engineering Services	Aug 2025 – Present
Sr. Manager, Performance Optimization Amazon Global Engineering Services	Apr – Aug 2025
Sr. Manager, Operations Engineering Amazon Global Engineering Services	2022 – 2025
Manager, Operations NA Amazon Lockers (Access Points)	2020 – 2022
Sr. Program Manager → Ops Manager Amazon Last Mile	2017 – 2020
Sr. Project Manager Duke Energy Corporation	2014 – 2017
Process Operations Lead Jacobs Engineering	2012 – 2014
Project Engineer I & II Duke Energy Corporation	2009 – 2012

EDUCATION & CREDENTIALS

MBA — North Carolina State University | B.S. Mechanical Engineering — University of Cincinnati

Executive Leadership Certificate — Cornell University (2023)

Professional Engineer (PE), Active License #043283 | Project Management Professional (PMP), Active #2010420